

Senior Loss Control Consultant - Dallas, TX Territory

Description

WHY JOIN THE HARTFORD?

As a global leader in insurance, asset management and financial service products, we offer professionals every possibility for growth. And whether we're helping customers or building careers, we're experts at creating the kind of advantages that help people reach their goals.

WHAT ARE THE RESPONSIBILITIES OF THE POSITION?

- Provide loss control technical consultation and evaluation to underwriting for the selection of new and renewal commercial, multi-line business. Prepares reports, analyzes loss data, and identifies injury and/or accidental trends to assist underwriters and insured management in making business decisions. Consistently presents clients with the business benefits of loss control & risk management measures. You will provide ongoing technical support to policyholders, producers, and other customers to comply with safety and health regulations, make recommendations that will reduce losses and solve business problems. May be assigned semi cross functional projects that assist our segment partners in meeting goals, outlined in both the local loss control and regional office operating plans.
- The successful candidate will work as a business consultant, sharing their knowledge and experience to affect positive change in many types of businesses. The consultant will work with our policyholders to improve working conditions, employee safety & health conditions will make recommendations that protect the life and property of our policyholders and their customers, etc. The consultant's knowledge of the individual clients varying industries and businesses is shared with our underwriters and senior management to assist them in making positive business decisions for The Hartford.

This position will be handling the Dallas/Ft.Worth territory. Candidates must reside in the Dallas/Ft.Worth area.

****No Relocation Available****

Qualifications

WHAT QUALIFICATIONS ARE WE LOOKING FOR?

Highly motivated individual must have analytical skills along with sales & relationship building skills. Broad based knowledge of risk management and loss control technical disciplines. The candidate must be able to work in a sales focused environment, be an effective oral and written communicator. Work experience in loss control is a must especially in the areas of workers compensation, property and fleet. CSP, OHST, or ARM desired, or must be willing to attain professional designations. The Hartford is highly automated environment, so strong computer skills are needed across the MS Office Suite of products. In addition:

- A bachelor's degree or equivalent work experience preferred.
- Minimum of five (5) years of insurance industry experience relating to the Workers' Compensation, General Liability, Builder's Risk, and Auto lines of business and associated construction exposures and controls required.
- Required experience in Building Construction, Construction Site Safety, Fire Protection Systems, and a grasp of regulatory issues.
- Professional designation such as CIH, CSP, ARM, or other applicable designation preferred.
- OSHA 10 & OSHA General outreach program authorization preferred.

- Valid auto driver's license and safe driving record required. Certified Defensive Driving (DDC) preferred.
- Excellent written and verbal communication skills that result in high quality written documents and presentations, that are clear, concise and focused.
- Excellent planning, organization, project management and time management skills.
- Ability to influence and motivate others, both internal and external.
- Proficient in using Microsoft Office including Word, Excel, PowerPoint.

WHAT IS THE COMPENSATION OPPORTUNITY?

At the Hartford, our compensation philosophy is simple: we pay competitive base salaries and reward performance. In addition, you will be eligible to participate in our comprehensive benefits program including Medical, Dental, Life and Disability Insurance, a 401K Plan, an Employee Stock Purchase Plan and more.

WHAT ELSE CAN YOU TELL ME?

The successful candidate will work from their home in greater Dallas/Ft.Worth area. Job comes with a laptop computer, digital camera, & a company car equipped with a GPS unit, **so a clean driving record is required.** You must reside in the territory listed above.

Our Core Values: Integrity • Financial Discipline • Diversity & Inclusion • Customer Focus • Winning Spirit • Teamwork

The Hartford is an Equal Opportunity Employer.

**** NO AGENCIES PLEASE ****

Job Function: Loss Control UW Primary Location: United States- **Dallas/Ft.Worth**

Organization: A03BGS2-Middle Market and Specialty Schedule: Full-time Job Level

Individual Contributor Education Level: Bachelor's Degree (±16 years) Job Type: Standard Shift: Day Job

Employee Status: Regular Overtime Status: Exempt Travel: Yes, 25% of the time Job Posting: Aug 23, 2010

Please contact:

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